

Participants Testimonials

Having the "High Achievers Business Growth Programme" course over six weeks ensures that you have time to focus on the points raised and the one to one coaching with Craig really applies it to your situation. Craig's practical application of business principals and humorous delivery ensures the course is easily digestible and his stories of practical examples enlightening. I would highly recommend this course to all business people. **Toni May (Peter May Ltd)**

The most value I got from the programme was sharing information with other businesses. Without getting into too much sensitive financial detail we could share ideas, problems and answers. Craig's delivery and enthusiastic personality made the programme enjoyable, fast paced and interesting. I have attended several seminars where it becomes extremely hard to keep focused and on some occasions awake!! I think the value of the programme is on going. **Lyn Scammell (RX Plastics)**

I was impressed by the wide syllabus covered in such a short time. The six sessions were all relevant to me and my plans for the future, both on a personal level and relevance to the business. I enjoyed Craig's style of presenting and his vast knowledge of all of the topics covered. I found a useful byproduct of the course was the networking and the people and contacts I met on the course. I now have several other contacts of people and businesses that will be useful in the future, both in business networking as well as at a social level outside of work. **Paul Wilson (RX Plastics)**

We both have thoroughly enjoyed this programme. Firstly thanks to Enterprise Ashburton for getting such a great facilitator. Craig was very inspiring and really made you stop and look at things from a different perspective. We found each session to be very worthwhile and we have gained a lot from each of these. Also the fact that you are networking with a group of local business people and it is heartening to hear the positive feedback and enthusiasm in a tighter economic market. I would recommend this course to any business operator **Nigel & Anna Smith (Benchmark Homes)**

The course I found to be a good reminder that I needed to get back on track with my high payoff activities the old saying of 80 – 20 is so true. This has been a driving factor for me to revisit who we are as a company and who are our A clients and what market share we have in each sector of the construction industry we sell to. Some skills that I certainly need to enhance where also kicked into gear when we worked into the accounting and financial aspects of the course. I am sure over the next year I will be calling Craig to look closer in this area. What I can say now thou is while we are setting the budget at the moment for next year I now have a clearer picture and systems in place to know our daily costs and projected revenue than previous years. The operational side to the business is also having a review which has been sparked by this course and perhaps the reality of the economy but I have found reassurance from what I have seen on this course that any decisions that we make will be sound ones. **Greg Fleming (Bradfords)**

Some Participants Comments

“It is hard to find this type of skilled/qualified training elsewhere”

“This has created an enhanced desire to achieve more”

“This has opened new doors for me and I now look at my business from a totally different angle”

“Every week I had a new vision and was enthused to “get going”

“The delivery of material was understandable. The programme has been rejuvenating and motivating and provided direction and management of growth”

“I have a new vision and real desire to plan for the things I know our business should be doing”

“The follow up coaching is vital and gives concrete steps and a plan of action”

“This programme is practical, down to earth and gives advice with real life examples”

“Inspiring, open discussions with other businesses”